

GRAND BUSINESS CARNIVAL FOR METAL, MACHINERY AND MANUFACTURING INDUSTRIES











**17-18-19 DECEMBER, 2020** Pragati Maidan, New Delhi, India

### INDUSTRY NEWS

### Coronavirus | India's COVID-19 tally, fatality rate per million population lowest in world: Health Ministry

India's total number of coronavirus cases and fatalities per million population is one of the lowest in the world, the Union Health Ministry said on July 7 even as the country's infection tally went past the 7 lakh-mark and the death toll rose to 20,160. Referring to the 'WHO Situation Report-168' dated July 6, the Ministry said India's COVID-19 cases per million population is 505.37 as against the global average of 1,453.25.

### World's largest COVID-19 care facility inaugurated in Delhi; Amit Shah and Rajnath Singh visits centre

World's largest, 10,000-bed Sardar Patel's COVID Care Centre and Hospital (SPCCCH) at Radha Soami Satsang Beas in Chhatarpur area was made operational in the national capital.

Lieutenant Governor of Delhi, Anil Baijal, inaugurated the facility has been created on an emergency basis by the South Delhi District Administration with support of the Ministry of Home Affairs in a record time of 10 days.

Notably, this coronavirus treatment centre which is set up in Chhatarpur area of the national capital is said to be the "largest" of its kind in the world. The Sardar Patel COVID Care Centre and Hospital has been developed to help the citizens of Delhi and NCR who are affected by the coronavirus. Our team of doctors and medical staffs will take care of this facility.

### Coronavirus vaccine COVAXIN update: Human trial process starts at Hyderabad's NIMS

The much-awaited trial process of India's first possible vaccine against COVID-19, Covaxin, has started on Tuesday at the Nizam's Institute of Medical Sciences (NIMS), a top official confirmed. Developed by Bharat Biotech, the Covaxin will be tested on over 1,100 people in two phases. The company had a plan to enroll 375 participants to test COVID-19 vaccine candidate this month.

Hyderabad's Nizam's Institute of Medical Sciences was one of the trial sites that received the Indian Council of Medical Research (ICMR)'s letter. "We will select healthy individuals and draw blood and send the blood samples to designated labs in New Delhi. They will give the green signal. Then the medicine people will examine and the first shot of the vaccine will be given due observation," NIMS director Dr K Manohar told PTI.

#### - LiveMint



## India's recovery rate at 60%, over 3.9 lakh people recover from COVID-19

India has been grappling with the COVID-19 pandemic for over five months now. After around two months of lockdown, the country opened up in a phased manner from June 8 and people are getting used to the new normal. Some states are continuing to see a rise in coronavirus patients and continue to enforce restrictions.

According to the Union Health Ministry, the total number of cases in India as of 10 am on July 4 stands at 6,48,315 with 22,771 new cases in the past 24 hours. Of these, 2,35,433 patients are still under treatment. A total of 3,94,227 patients have recovered, which makes India's recovery rate 60.8% as of Saturday.

#### - The News Minute

### Loans without collateral: Haryana starts website

Haryana chief minister Manohar Lal Khattar on Monday launched a web portal –

https://atmanirbhar.haryana.gov.in - of 'Haryana Interest Waiver Scheme'. He said this portal would help the people of the state take loans without any collateral and that the state would government would bear 2% interest. He said three types of loans can be availed through this portal - Differential Rate of Interest Scheme (DRI) Loan, Shishu Loan (Mudra Scheme) and Education Loan. Under DRI scheme, people from rural areas with family income of Rs 18000 per month and people in urban areas with a family income of Rs 24000 per month will be given loan without any collateral.

- The Times of India

Hyve India Pvt Ltd has come up with a weekly e news alert program - 'Market News & Views' This program will cover Industry Updates, Launch of New Technologies, Partnership Opportunities, Industry Views & CSR activities. The purpose of this program is to keep customers up to date with developments in the Industry

- Zee News

### **INDUSTRY UPDATES**

## Dharmendra Pradhan urges industry to use domestically produced steel

Union Steel Minister Dharmendra Pradhan urged all stakeholders of the sector to come together to ensure that industries use only domestically produced steel. In the last few quarters, domestic demand for steel has declined due to the economic slowdown followed by the COVID-19 outbreak and resultant shutdowns.

"Unless all the stakeholders including the mining industry, the processing industry, the furnace associations, the secondary steel sector or the integrated steel plants come together, it will be difficult to take steel to another level," Pradhan said.

- The Economic Times

### Steel ministry to set up a working group to monitor usage of steel across the country

The steel ministry has decided to set up a working group to monitor the usage of steel across the country. This was announced by the union steel minister Dharmendra Pradhan while chairing a webinar to discuss ways to increase steel usage in the country on Tuesday. The minister said a working group will be set up which will regularly monitor the steps being taken to enhance the steel usage.

- The Economic Times



## SAIL to increase usage of domestically produced refractory products

Steel Authority of India Limited has decided to increase usage of domestically produced refractory products across its integrated steel plants. In step with this initiative, it recently organized a webinar through its IISCO Steel Plant, in Burnpur with domestic refractory makers from various regions to explore the opportunities "for enhancing domestically manufactured refractory usage in steel plants both in terms of quality and quantity," an official statement said.

Refractories are essential materials used by the steel industry in the internal linings of blast furnaces and converters used for steel making, in vessels for holding and transporting metals, in furnaces for heating steel before further processing etc.

– The Economic Times

## Industry bodies come out in support of local steelmakers in Ballari

JSW Steel's plant in Ballari district of Karnataka is facing calls to close down, with local residents alleging the factory was a Covid-19 cluster after an increase in the number of employees who tested positive for the disease.However, local industry groupings have come out in support of the company.

"The call for stopping JSW because of the Covid-19 is very unfortunate. Where will the revenue to the state, the development of the region, and employment for the youth come from if large industries are stopped? Who will give employment?" V Ravi Kumar, president of the Ballari District Chamber of Commerce & Industry, asked in a letter to the Karnataka government.



## Ashok Piramal Group sells Miranda Tools to Swedish Dormer Pramet

The Ashok Piramal Group has sold its high-speed steel cutting tools business, Miranda Tools to Swedish Dormer Pramet, a division within Sandvik Machining Solutions Group for an undisclosed sum, the companies said in a joint release. Miranda Tools has a significant market share in high-speed steel cutting tools business in India. "The acquisition enhances Dormer Pramet's product offering and facilitates an improved presence in key markets such as India, China and Southeast Asia through an access to Miranda Tool's distribution network and manufacturing facilities," the release said.

- The Economic Times

## Indian auto component industry aims to cut dependence on Chinese imports: ACMA

The USD 57 billion-Indian auto component industry has started taking steps towards "deep localisation" to de-risk business from Chinese imports with the border dispute between the two countries only acting as a catalyst to speed up the process, according to industry body ACMA.

Further, the domestic automobile industry is also seeking to cut dependence on Chinese imports after facing severe shortage of critical components due to the coronavirus pandemic, as companies based out of China currently continue to be the leading suppliers of automotive components.

### **INDUSTRY SPEAK**



Vikas Setia Director Vikas Welding Company

We are one of the leading manufacturer, importer, distributor and wholesaler of welding machines, welding generator, welding cable, welding accessories and many industrial products. We have been in this trade for more than four decades. We have network of clients all over India. We are known for providing quality products and after sales service. Indian welding industry contribute significantly to GDP in various ways. Over recent years, due to increase FDI in various industries, the demand for automatic and semi-automatic welding machine and production systems was on rise. Now, this COVID 19 pandemic, will negatively impact the flow of FDI in India. It will lead to decline in demand of welding equipment at least for a short period of time. S&P Global Ratings released a report that stated that "India's economy is in deep trouble". But it, too, stated that the economy will rebound sharply in 2021-22. These are the challenging times for the Governments and businesses all over the world, 2020 is the Year of survival, not for making money is true for most of the industries. It is the time to introspect, time to shut down, time to rethink and then restart. For businesses, it is the time to minimize your fixed cost, have a short term business plan, evaluate collections, credit cycles and communicate transparently with all stakeholders. It is the time to take precautions to minimize the impact of virus and remain safe.



#### V. B. Mahendra Chief Executive Officer ENCON Thermal Engineers

There is a Vedic Mantra "Aaham Bhoomi Edam Arya" God had gifted this Universe (Shrishti) to Preeminent (Shresth) people. He gifted them with clean air, pure water, healthy flora & fauna, safe space, animal kingdom, wealth of minerals, the list is endless. Over a period, mankind in the name of progress - lost or deteriorated almost everything - may be some to a larger extent, and the remaining to little lesser. Over Vedic people had progressed - may be more than the modern day Science, but we don't have any traces, as all their developments and methods were conducive to co-existence. They had used organic methods, keeping recycling the natural ways. Many things that are mentioned in these great epics are proving themselves in the present context of healthy & complete coexistence.

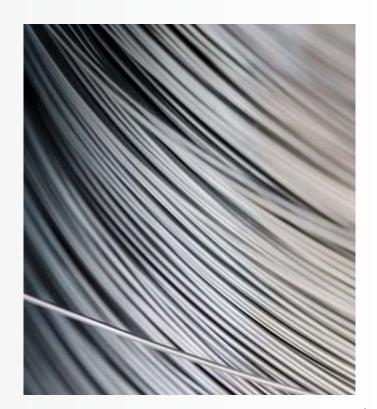
When we see beautiful places, there creeps in a scare - for how long will it remain what it is? I have seen many beautiful places being destroyed in my lifetime in the name of progress. The way we ruined this beautiful gift is evident from one small fact that when the island Hawai was discovered - there were around 118 known species of Birds living there. Now with the so called development the number of species existing in Hawai is 28, out of which few are in endangered species. So is with our Indian Tiger, Blackbuck etc. etc. Again the list is endless.

If we take a radius of 60 Km around Delhi, we

find that our sub-ground water upto a depth of 60' is not drinkable. Can we really do something about it as an individual?

In our endeavor to make this universe a better place for all of us - ENCON has been continuously developing or introducing new concepts of 'Energy Conservation'. Many of them have been copied (wrongly or rightly) by our fellow countrymen, still we do not believe in patenting as we want you to adopt them in any which ever way.

Bad copies definitely do hurt us as they really bring in a bad name to the concept / technology and if somebody continues using it then we are headed for a bad universe for all of us. We would like the Industry to participate with us in our endeavor to adopt ecofriendly technologies that our children can be proud of and can enjoy the same diversity as we are doing today.



### **MEDIA SPEAK**

It's a new innings and a new approach for industrial units as they restart their operations in a measured way. The industry needs to move ahead with motivation, innovation, courage, confidence and determination to write a glorious chapter. Leadership will play a vital role in ushering changes on shopfloors and steering the industry in the right direction said V Anbu, Director General & CEO, Indian Machine Tool Manufacturers Association

– Modern Manufacturing India



## Resolving, Restarting and Fast-Tracking Business

Industries have restarted their operations in a calibrated way with scaled-down staff to ensure business continuity while taking into consideration their health and safety against Covid-19. Over the centuries, human race has survived wars, pandemics, natural disasters, etc. and have emerged stronger. It, therefore, would not spring any surprise if it overcomes the current pandemic with the same resilience. Business establishments are coming to terms with the after-effects of the lockdown as they resume their activities including focusing on completing existing orders and creating demand for new ones. Governance will take centre stage in steering the industry further as it is no longer about survival alone but of widening the horizons and offering new products to consumers over the long term.

The recent reforms announced by the Government of India has reaffirmed India's commitment to macro-economic stability, prudent fiscal management and indigenous manufacturing. The growth tonic to MSMEs, government support in provident funds to industries and workers, tax reductions, and releasing of bank guarantees are expected to ease cash flows.

The Machine Tool industry, while continuing to work with Automobile and Auto Component industries, needs to expand its wings and explore opportunities in sunrise sectors such as Healthcare and Medical Equipment, Infrastructure, Aerospace, Defence, Food Processing, Agricultural Machinery and Equipment, Textile Machinery, Railways, Power, Electronics, etc.

- Indradev Babu, Modern Manufacturing India

### The automotive industry should be ready for the new normal: NRI Consulting Report

As the novel Coronavirus disease is wreaking havoc across the world and posing one of the biggest challenges to humanity, the devastating effect of this crisis on economies including India is very much visible with the impact only expected to increase in the coming months. Since the automotive industry makes up about 50% of India's industrial GDP and is one of the biggest employers both through direct and indirect employment, Nomura Research Institute (NRI) Consulting & Solutions India has put across a detailed study on the ways in which the industry can restart operations to cushion out the impact to some extent. While scenarios of the impact have been well documented by both national and international bodies and firms. this report dwells on the challenges at a micro level across the stages of the Automotive value chain in India and suggests suitable solutions that could be incorporated to run operations.

- Manufacturing Today



### **NEW TECHNOLOGIES**

### **ENCON Thermal Engineers**

Our products are being used in various applications in the following industries Steel Plant - Tundish Heating, Ladle Heating System, Launder heating System Oxy Fuel Systems, Reheating Furnaces, Recuperator, Combustion Equipments, Fuel Handling System, Gasifier, Heat tracing, Fuel handling System. Transformers & Distribution [T & D] Industries -Ovens, Gas Heating Elements.

Automotive Industries - Ovens, Gas Heating Elements.

**Foundries** - Core Baking Oven, Sand Dryer System, Furnaces, Coal Gasifier. **Aluminium Industries** - Melting Furnaces, Oxy

Fuel System, Recuperator, Ageing Ovens. **Surface Coating** - Phosphoric Tanks, Boric Tanks, Preheating Chamber, drying chambers, paint booth..

### **Vikas Welding Company**

X Machines are an IGBT machine. These machines are mainly 1/2 Phase with wide current range and VRD. These machines are suitable to work on generator.





### Grand Business Carnival

**6 co located events and one Grand Business Carnival** for Metal, Machinery and Manufacturing industries

- HTF for Advanced Hand Tools, Power Tools and Fasteners
- CWE for Advanced Cutting and Welding Equipment & Technology including Laser Technology
- IMEX for Latest Machine Tools (CNC, Laser, Shot Blasting, Measuring & Testing Equipment and more.....)
- UMEX for Economical Pre-owned machinery in the industry
- MMMM for Mineral, Metal, Metallurgy & Materials
- TECHINDIA for **Engineering and Manufacturing** (Pumps, Valves, Compressors and more......)



### **A Sneak Preview**

- Expected Presence of **500+** leading Exhibitors from **15+** countries
- 4 Open Seminars
- > Hand Tools, Power Tools & Fasteners Know-How
- > Advancements In Cutting & Welding Equipment
- > Machine Tools: Bringing Depth to Manufacturing in Industries
- > Technology Innovation for Metal & Metallurgy Industries
- Various New Launches by exhibitors.





### **Business Connect Program**

- Market News & Views, a weekly e news alert program covering Industry Updates ,Launch of New Technologies , Partnership Opportunities , Industry Views, CSR activities
- International Business Networking Program (IBNP) a monthly webinar covering key industry across Indian as well as some neighboring countries including China, Taiwan, Bangladesh, etc
- Open Seminars during the event, a unique opportunity to have face to face interaction with industry leader and knowledge transfer



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# SOME LEADING COMPANIES AT THE EVENTS

### Shree Balaji Ceramic



The Balaji Group have been technology leaders in the manufacture of refractories since 1979. Being the largest

manufacturers of Tundish Boards and Ramming Mass in India, we are a one-point solution for all refractory products. Our product range covers all refractories and consumables used in coreless induction furnaces, ladles and tundishes. With 40 years of manufacturing and trading experience, we can provide an unparalleled level of products and services. The Balaji Group are approved suppliers of all OEMs in India like Electrotherm India Ltd, Concast India Ltd, Inductotherm India Ltd and Megatherm IndiaLtd.

Shri Balaji Ceramic Products has the largest and most sophisticated manufacturing facility for tundish boards in the world. The products manufactured at SBCP include Tundish Boards, Casting Powder, Nozzle Filling Compound, Insulating Powders, Active Fluxes and some foundry consumables.



### **ENCON Thermal Engineers**



ENCON Thermal Engineers was established during the energy crisis of 1978 in INDIA. The name is coined from the

phrase "Energy Conservation & Conversion". After establishing our credentials in heat recovery systems and energy management system, ENCON started manufacturing furnaces and its allied equipment.

ENCON Thermal Engineers is managed by qualified Engineers & Technocrats who are wellversed in designing, manufacturing, installation and commissioning of FUEL EFFICIENT SYSTEMS.

ENCON Thermal Engineers has been involved in a lot of research and development programs and has developed a lot of heating technologies, Over the last 30 years, we have been pioneers in introducing new and better energy efficient and conservation technologies in the country. The technologies developed and introduced by us have been successfully running in the Public sector and the Private sector of the country and outside the country

#### **Divs Power Tools**



We carry a full range of power tools for every need. Choose from our wide variety of products, including pedestal,

diamond or bench grinding wheels and sanding discs, sanding belts and bands to eliminate the rough edges. We have thousands of Power Tools Products to help you handle any job.

Our Hammer Drills, Rotary Hammers and Demolition Hammers are built for the professional contractor. We focus on their needs: Drilling speed, durability, ergonomics and runtime (if cordless). Divs Hammer Drills, Rotary Hammers and Demolition Hammers are Guaranteed Tough!

### **Taneja Great Industries LLP**



We, Taneja Great Industries LLP – an ISO 9001:2008 certified company engaging in R&D and manufacture of various kinds of

welding and cutting machines. The company has reputation in the market not only for the excellence in engineering, material and finishing but also for the technical aspects of its products.

An efficient team of keen, discriminating and qualified professionals / engineers back our sound infrastructure. We follow stringent quality / strategy in our manufacturing process to ensure highest quality products. We have fully equipped testing facility as per the national and international standard and every product is thoroughly tested before leaving the factory.

Since its establishment, the company has through the application of ERP, the information system helps the management of the enterprise innovates and consummate continuously. In addition, the company has obtained the ISO 9001, NSIC and SSI certification.

At present, the company has set up over 100 excellent distributors and agencies with products selling and technical service all over India.



### **Proweld Industries**

### INDUSTRIES PVT. LTD.

Being a client centric firm, production of quality products stand high on our priority. With our quality proven range of

electrode holders, welding cables and rectifiers and welding machines, we have been able to obtain ISO 9001:2000 certification. All our efforts are directed towards offering our clients with an optimum quality range of products. We are supported by our talented professionals, who help us in rendering excellent and unblemished range of products. Our assortment is quality tested on the following parameters:

- Design and dimensional accuracy
- Durable finish
- Sturdiness
- Material strength

### **Niko Tools**

'We are manufacturer & importer of Premium Welding machines, Arc Welding Electrodes and Air Compressors. With more than decade of experience we have created our own brand of innovative welding machines. We have on sale some really advanced welding machines like Mesh Weld, Pulse Arc Welder, Capacitor Discharge Stud Welder, Pulse Spot Welder etc. We provide best possible after sales service for our welding machines. WELDING REPAIRS We repair all kinds of old and new Welding machines, Equipments, PCBs in BANGALORE, India. Repairs on damaged components in welding machines have to be meticulously performed and we have expertise on the same.We offer repairs at reasonable cost compared to our competitors.'

### **Kress Machinery**

Kress was founded in Germany in 1928 and started the production of power tools in Bisingen in the year 1964. With over 90 years' experience in electric motors, R&D and production and over 50 years' experience of creating and producing power tools, generations of professional users have trusted Kress power tools for their quality, dependability and durability.

Nowadays, Kress as a brand stands for professional power tools with powerful, high quality and innovative technologies which gained end users' reputation worldwide. Kress continues to setup the power tool design standards.

### Nirvaan Enterprises / Rishabh Impex



We are into Manufacturing of TCT Saw Blades and Import of Power Tools and Accessories under the Brands NIRVAAN and JINENDER.

Our motto is always to provide our customer products of the highest quality. Each and every product is strictly checked before dispatch to our customers. Imported products are sourced from reliable factories only. OEM are also welcome for our Manufacturing Unit. We believe constant learning is a must in this day and age.





#### **G-Technologies India**



G-technologies India, with more than 12 years, has offered high quality industrial welding and cutting equipment / accessories

with our esteemed brand partners like G.tech, parweld, north, and blackwolf to our broad dealer network in India. We are pioneers in robotic welding, and CNC plasma & laser cutting industries. Our key customers include the Indian railways, Delhi metro and other high esteemed organisations.



...and many more



...and many more